Ob Hospitalist GROUP | Together we *deliver*

Physician Partnership Overview

www.OBHG.com



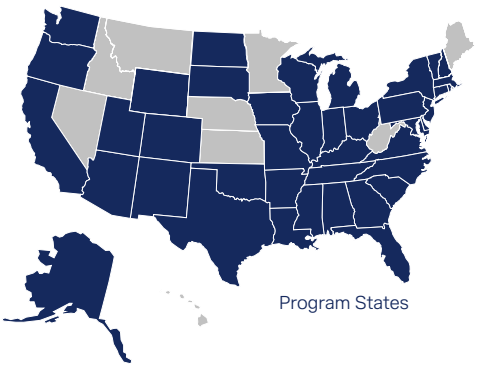
Dr. Mark Simon, MD, MMM
Chief Medical Officer



Dr. Lisa A. Bukovac, DO, FACOOG
Chief Clinical Officer

At A Glance

- Current and onboarding hospital partners 330+
- States with programs 42
- Support team employees 418+
- Clinical employees 2,142+
  - Female 69%
  - Racial and ethnic minorities 36%



Alabama • Alaska • Arizona • Arkansas
California • Colorado • Connecticut
Delaware • Florida • Georgia • Illinois
Indiana • Iowa • Kentucky • Louisiana
Maryland • Massachusetts • Michigan
Mississippi • Missouri • New Hampshire
New Jersey • New Mexico • New York
North Carolina •North Dakota • Ohio
Oklahoma • Oregon • Pennsylvania
Rhode Island • South Carolina
South Dakota • Tennessee • Texas • Utah
Vermont • Virginia • Washington
Wisconsin • Wyoming • Washington D.C.

Overview of OBHG

As the nation's largest and only dedicated OB/GYN hospitalist provider, Ob Hospitalist Group (OBHG) is a recognized leader in elevating the quality and safety of women's healthcare. OBHG's network of skilled OB clinicians are in the hospital 24/7 to ensure consistent, timely care for every patient entering the labor and delivery unit or obstetric emergency department. Their presence reduces delay in emergent OB/GYN care, improves outcomes, and increases patient satisfaction compared to traditional triage models. OBHG also addresses maternity care deserts by helping rural and lower delivery volume hospitals keep the doors open through OBHG's Maternal Health Access Solutions. In partner hospitals across the United States, OBHG clinicians provide collaborative, non-competitive support for local OB/GYN providers, improve patient outcomes, reduce care variability, and drive operational and financial efficiencies.

What we do

An OBHG hospitalist program provides clinical coverage and support to hospital labor and delivery departments. The on-site availability of our OB hospitalists improves the quality and safety of women's healthcare, reduces risk and supports the medical staff.

OBHG hospitalists provide care to unassigned patients and provide on-site emergency back-up for all clinicians. Our hospitalists provide additional support to community physicians, including management of emergent patients, labor management, surgical assists and rounding and discharge, allowing them to spend more time in their offices and reduce call burden.

How we partner with community physicians

Collaborative

Our hospitalists respect physician-patient relationships. We accommodate your wishes of when care is offered to your patients. Additionally, we ensure that you are notified prior to patient discharges or admissions, if requested.

Non-competitive

Our OB hospitalists are prohibited from having affiliations with local private practices (unless specifically requested by the hospital), so there is no threat of patient recruitment.

Supportive

OBHG hospitalists provide in-hospital back-up and emergency support, so you can stay in your office, spend time with your family or have an extra set of hands on a difficult case. Using the services of our OB hospitalists is entirely voluntary – you can use them as much or as little as you choose (as long as they are safely available).

The Nation's Largest and Only Dedicated OB/GYN Hospitalist Provider

Our services

The primary purpose of our hospitalists is to provide emergent care and serve as a safety net for pregnant women in the hospital. OBHG hospitalists:

- Care for unassigned patients
- Provide immediate, on-site availability for emergencies
- Manage unscheduled outpatients through the obstetrical emergency department (OBED) (community physicians may choose to see their patients in the OBED)
- Support community physicians **only as requested.**

As safely available, OBHG hospitalists:

- Manage labor
- Perform deliveries
- Manage emergent patients in the OBED
- Assist with C-sections
- Perform labor checks
- Care for GYN emergencies
- Round on postpartum patients

Easy billing options

OBHG offers community physicians flexibility in how OBHG hospitalist services are billed.

- **Direct billing.** OBHG can bill the patient's insurance company directly for services provided by OBHG hospitalists. This relieves the community physician of billing hassles and collection risk for those services.
- **The Obstetrical Services Agreement (OSA).** The OSA allows community physicians to bill and collect reimbursement for labor management and delivery, and pay OBHG a set fee for the services provided. Effective January 1, 2027, labor management and delivery are billed under the OSA under one fee. Postpartum rounding and discharge are no longer part of the OSA. OBHG bills payers directly for rounding and discharge services it performs, and the practice may bill for rounding and discharge services its own physicians perform.

How much time is an extra hour/day in your practice worth?

- 1 hour per day = 4 patients
- 20 days per month x 4 patients per day = 80 patients per month
- 80 patients per month x $100 per patient = $8,000 per month
- $8,000 per month x 12 months per year = **$96,000**

Why partner with OBHG?

Patient safety

- Work with the industry leader who's solely focused on OB emergent care and continues to innovate and leverage evidence-based patient safety initiatives
- Ensure your patients are seen by a trained OB clinician during their emergent hospital visit
- Reduce risk profile, especially on precipitous deliveries, with a partner who serves as the first responder to cover your patients until you get there
- Practice at a hospital that invests in patient care and clinical support for your team
- Support your doctor / patient relationship with a better patient experience
- Work with a consistent group of clinicians who become part of your care team

Enhanced quality of life

- Enhance your personal and professional quality of life – an OBHG partnership means more time outside of the hospital and less stress when you are in the hospital
- Reduce your potential for burnout and extend your medical career
- Reduce the coverage required for unassigned patients and gain ability to transition patients to the OB hospitalists for increased time off
- Enjoy peace of mind knowing that whether you're in the OR or the office, you have a partner you trust that can cover your back
- Reduce leadership burden / responsibilities of the department (as requested by the medical staff)

Financial benefits

- Get support without threat of losing your patients through non-competitive support
- Focus on growing your community practice and increasing your productivity
- Recruit additional physicians into your practice by providing the level of support expected by today's medical residents

For more information, call 800.967.2289
or visit www.OBHG.com

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