

The Nation's Largest and Only Dedicated OB/GYN Hospitalist Provider

Company Fact Sheet

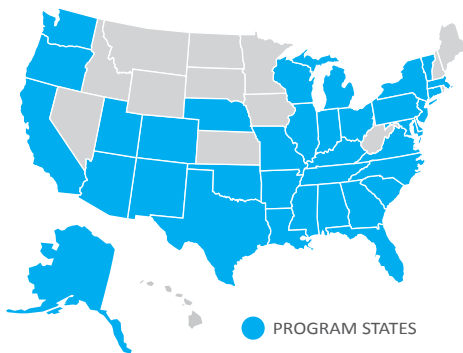
www.OBHG.com

Locations

- Greenville Office**
 777 Lowndes Hill Road, Building 1
 Greenville, SC 29607
- Houston Office**
 16945 Northchase Drive, Suite 2150
 Houston, TX 77060

At A Glance

- Current and onboarding hospital partners: **250+**
- States with programs: **36**
- Support team employees: **300+**
- Diverse group of nearly **1,500** clinical employees
 - **63%** female
 - **40%** racial and ethnic minorities



National Footprint

OBHG currently has OB hospitalist programs in the following states:

- Alabama • Alaska • Arizona • Arkansas
 California • Colorado • Connecticut
 Delaware • Florida • Georgia
 Illinois • Indiana • Kentucky
 Louisiana • Maryland • Massachusetts
 Michigan • Mississippi • Missouri
 Nebraska • New Jersey • New Mexico
 New York • North Carolina
 Ohio • Oklahoma • Oregon
 Pennsylvania • South Carolina
 Tennessee • Texas • Utah • Vermont
 Virginia • Washington • Wisconsin

Company Overview

Since 2006, Ob Hospitalist Group (OBHG) has led the nation in elevating the quality and safety of women's healthcare by delivering 24/7 real-time triage and hospital-based obstetric coverage to ensure consistent, timely care for patients as well as collaborative, non-competitive support for local OB/GYN physicians. As the original architect of the obstetric emergency department (OBED), OBHG ensures that every expectant or postpartum mother presenting to the hospital receives consistent and unconditional medical care by an experienced physician. OBHG leverages its national network of nearly 1,500 dedicated clinicians in over 250 partner hospitals across 36 states to develop best practices in care which improve patient outcomes, reduce care variability and drive operational and financial efficiencies. To learn about the advantages of an OBHG program, visit www.OBHG.com or call 800.967.2289.



637,356

PATIENT ENCOUNTERS



31,464

CESAREAN ASSISTS



72,941

EMERGENT INTERVENTIONS



60,046

DELIVERIES



218,283

HIGH-RISK ENCOUNTERS



1,500+

TOTAL CLINICIANS

January 2022 - December 2022

Vision

To *elevate the standard of women's healthcare* by delivering specialized services that improve quality and positively impact the lives of women, newborns and the families we serve.

Core Operating Principles

- Primary focus on clinical quality and risk management through ongoing investment in our data and risk management capabilities
- Utilization of our network data to provide insights for continuous clinical, operational and financial improvement
- Proactive collaboration with local administration to set program objectives and other hospital vendors in adjacent departments
- Non-competitive partnership with local physicians through the Obstetric Services Agreement (OSA)
- Staffing a cohesive, engaged team, with at least three full-time physicians who are active throughout their shift on the floor and in the department through department committees and leadership positions

Ob Hospitalist Group - Company Fact Sheet

Scope of Services

Active On-Site Coverage

- Triage of every patient entering the OBED
- Affordable, non-competitive support for OB/GYN physicians

Clinical Support

- Clinical leadership (site directors, medical directors)
- Clinical protocol implementation and management
- Physician training and continuing medical education (through OBHG University)

L&D/OBED Management

- Professional fee billing, coding, and collections
- Facility fee management

SAFE Program (Quality Management)

- Risk data reporting system
- Quality data and outcomes metrics tracking and analysis

Program Implementation

- Strategy and design of customized clinically integrated model
- Assistance in setting-up a state compliant OBED
- Implementation project management

Program Value Drivers



Patient Experience and Outcomes

- Reduced exposure to medical malpractice claims
- Improved quality metrics
- Improved management of unassigned patients and fewer unattended deliveries



Staff and Local Physician Engagement

- Greater ability to recruit and retain new physicians
- Increased physician leadership through strong site director
- Reduced burnout and improved profitability for local physicians



Financial Improvement

- OBED facility fee charges with more appropriate acuity scores
- Increased volume and capture driven by improved physician relationships
- Reduced staff turnover

Executive Leadership



Leonard L. Castiglione
Chief Executive Officer



Mark Simon, MD, MMM, CPE
Chief Medical Officer



Amy VanBlaricom MD
Chief Clinical Officer



Marc L. Kerlin
Chief Growth Officer



Kevin Krenzke
Chief Financial Officer



Cheryl Slack
Chief Human Resources Officer



Nick Sacco
Chief Operating Officer

For more information,
call 800.967.2289 or visit
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Some of Our Partners

